

## High-Powered Manufacturing Expertise at dB Control



Manufacturers in Fremont are no stranger to the competitive advantage and talent pool the local community offers. One such company utilizing Fremont's business resources is dB Control Corp. Located in the Warm Springs District, dB Control – or “dB” for short – houses a team of experienced industry experts who know a thing or two about growing a successful business. In fact, the Chamber of Commerce recently had the chance to tour the 52,100-square-foot facilities and speak to a few people on the dB Control team about what the company does, how it has optimized manufacturing, and the benefits of working in Fremont.

For more than twenty years, dB Control has supplied mission-critical products worldwide to military organizations, as well as to major defense contractors and commercial manufacturers. In fact, its manufacturing processes are so finely tuned that the company is a sole-source provider for many defense applications, including the traveling wave tube amplifiers (TWTAs) onboard General Atomics Aeronautical Systems' MQ-9 Reaper. The entire dB Control team is trained using stringent standards – regardless of whether the final product is built for the defense industry or for the commercial market.

Even in the midst of a fickle economy, dB Control has managed not only to stay afloat, but to thrive. In 2010, the company was acquired by HEICO Corporation. Even with its increased national presence, dB Control has remained loyal to its Fremont roots. When it came time to expand, instead of moving out of the area, the company built a new laboratory in the building next door to its main facility. When asked about the secret to their success, Marketing Manager Steven Olson explained that dB Control's Co-founder Joe Hajduk built the company on the premise, “Take care of your customers. Take care of your employees. The rest will take care of itself.”

This mantra still rings true for dB Control today. Olson noted that dB Control is fortunate to work in a niche market where it is valued as a reliable manufacturer of mission-critical defense electronics. The ruggedness of its proprietary designs is the driving force behind the company's success in many military applications, such as radar, electronic countermeasures (ECM), data links, communications and instrumentation. By recruiting locally through internship programs at Heald College and participating in many community outreach efforts, dB Control's corporate citizenship has provided hundreds of job openings and redirected millions of dollars of revenue into the local economy over the past two decades.

When asked for the advantages of a Fremont business location, Human Resources Generalist Maricela Castro explained that Fremont's expanding population, proximity to prestigious colleges and convenient access to transportation options such as BART, Amtrak, the San Jose Airport and the port of Oakland are invaluable business commodities that supply a vast pool of qualified employees to local business. Castro also noted that dB Control is in good company. In fact, Fremont's Silicon Valley location puts them next

to more than 1,200 high tech, life science and clean technology firms.

As Fremont develops and expands, so do the benefits received by local businesses. dB Control's Director of Manufacturing, Gary Spaulding, explained that in the future, the Warm Springs BART extension will positively impact the ease of which employees and customers reach the facility. In conjunction with expanding infrastructure and transportation opportunities, Fremont continues to increase educational opportunities and support offered to local businesses.

As a simple way to give your business a leg up, Marketing Manager Steven Olson advises local businesses to “Ensure your company utilizes all of the incentive programs and additional resources provided by the City. Many companies end up missing out on indispensable tax breaks because they don't know about these programs. These incentives save money for the company and are also a great way to redirect revenue from local businesses back into the community.” In the midst of economic pressures and unpredictable market conditions, dB Control is proof that it is possible to thrive with the Fremont community on your side.

*Established in 1990, dB Control Corp., a subsidiary of the Electronic Technologies Group (ETG) of HEICO Corp., supplies mission-critical, often sole-source, products worldwide to military organizations, major defense contractors and commercial manufacturers. dB Control designs and manufactures reliable high-power TWT Amplifiers (TWTAs), microwave power modules (MPMs), transmitters and power supplies from its modern 52,100-square-foot facilities in Fremont. Visit [www.dbcontrol.com](http://www.dbcontrol.com) for more info.*